

MARVIN S. WOOL, M.D.

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Summary **Seasoned Physician Executive with history of designing and implementing innovative provider partnerships for an integrated delivery system and managed care company.**

Experience **M. WOOL MEDICAL CONSULTANTS, Boston, Ma 1997-**
Consultant / Speaker
To: Physician Groups, Hospitals and HMOs.
On: Managed Care Specializing in Medicare Risk Programs

HARVARD PILGRIM HEALTH CARE, Quincy, Ma 1993-1997
Associate Medical Director - Joint Ventures and Medicare

Joint Ventures

Created new department to enhance joint venture partnerships with regional physician/hospital units by recruiting team of nurse business managers to support local physician leaders.

- Ongoing leadership of ten person department
- Provided management infrastructure for utilization and quality improvement initiatives to NCQA and HEDIS standards
- Joint Ventures expanded from 24 with less than 100,000 enrollees to 48 with 226,000 enrollees

Medicare

Led team to develop medical management program for new Medicare Risk Program (operational 1995).

- Assumed medical management responsibility for resulting 27 Medicare Joint Ventures with 15,000 enrollees.

LAHEY CLINIC MEDICAL CENTER, Burlington, Ma 1980-1993
Medical Director, Managed Care

Reporting to CEO, operational responsibility for all clinical and administrative aspects of managed care program.

- Responsible for medical and administrative budgets, utilization management, referral / authorization activities, and marketing to large employers.
- Additionally, directed quality management of managed care patients on-site and at affiliated institutions.
- Led team to develop clinical guidelines and critical pathways for all Lahey patients.

Group Model HMO: Started academic hospital based health maintenance organization in partnership with a major insurer; established utilization review processes and authorization / referral policies; negotiated internal and specialty provider contracts; peak enrollment 31,000 members.

Medicare HMO: Established Medicare Risk Program; developed contract with Health Care Financing Administration; modified policies and procedures to meet HCFA requirements (1986-1990)

Provider Sponsored Organizations (PSOs): Completed PSO feasibility studies including: Lahey Independent Practice Association (IPA) - Academic Center Flagship Model (1987-88); Exclusive Provider Organization (EPO), (1992-1993).

LAHEY CLINIC MEDICAL CENTER, 1968-1993

Additional Activities:

Chairman, Clinical Effectiveness Task Force (1992-1993)

Chairman, Peer Review Committee (1978-1986): member (1978-1993)

Board of Trustees, Finance / Executive Committee (1976-1985)

Board of Governors, Board of Trustees (1972-1986)

Chairman, Laboratory Committee (1972-1978)

Staff Physician, Department of Internal Medicine (1968-1993)

Education A.B., 1957, Lafayette College (Magna Cum Laude, Phi Beta Kappa)
M.D., 1961 New York University School of Medicine
M.P.H., 1982, Boston University School of Public Health

Postgraduate Medical College of Virginia; Internal Medicine (1961-1963)
Lahey Clinic, Internal Medicine (1963-1964)
Peter Bent Brigham Hospital/Harvard Medical School (1964-1966)
Board Certified Internal Medicine (1969)

Military Walter Reed Army Institute of Research; Captain USAR (1966-1968)

Society Membership (Partial) Fellow, American College of Physicians
American Thyroid Association
Endocrine Society
American College of Physician Executives

Publications 34 Articles and Chapters (detailed listing available upon request)